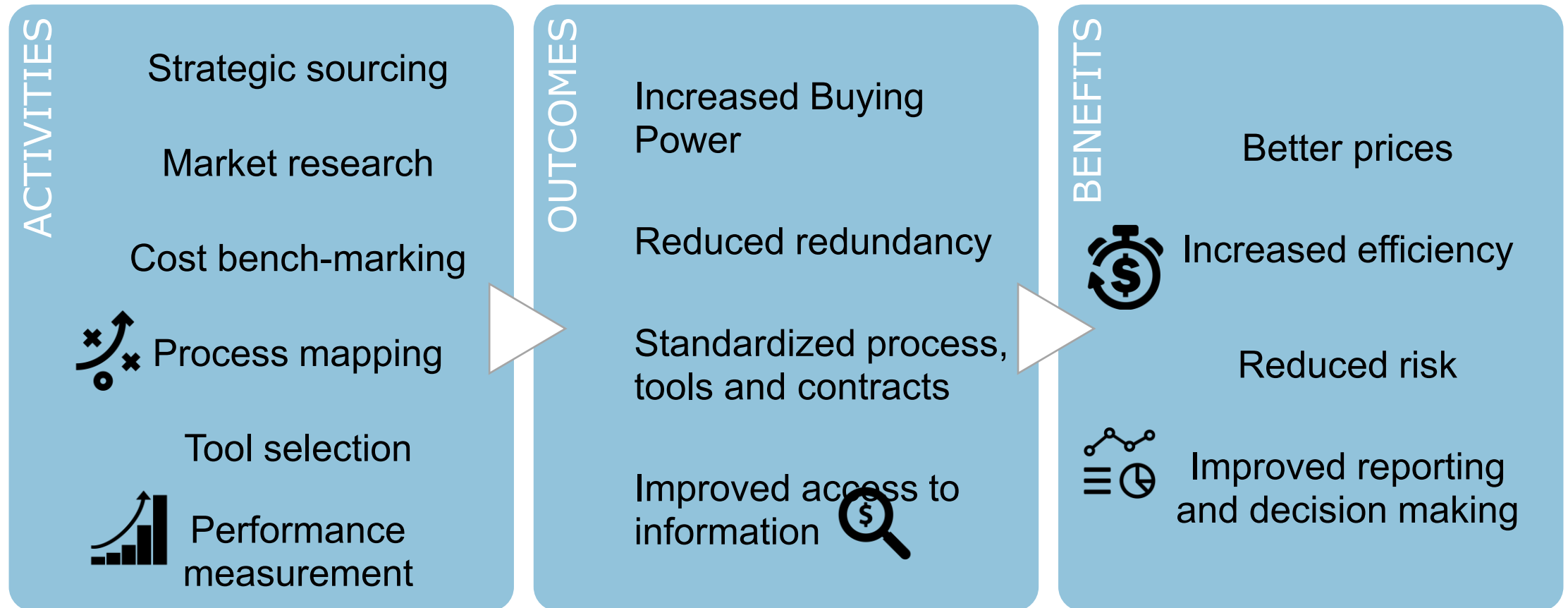


Why Prioritize Procurement?

The untapped opportunity of procurement in the nonprofit sector



The ultimate goal of the procurement function is to **minimize the 'Total Cost'** of acquiring products and services that support organizational objectives.



This is the same as saying procurement **maximizes** **‘Value for Money’** – which is especially relevant to values-driven organizations like nonprofits.



Better Prices



Better Solutions



Better Performance



Greater Value





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Better Prices



Better Solutions



Better Performance



Greater Value

Increased purchase power by committing to a single supplier or through a collective buying program with other organizations



Wholistic decision making that considers quality, “hidden costs”, risk and values such as environmental responsibility and supporting local economy.



Protecting reputation, community relationships by establishing fair, transparent governance and processes.

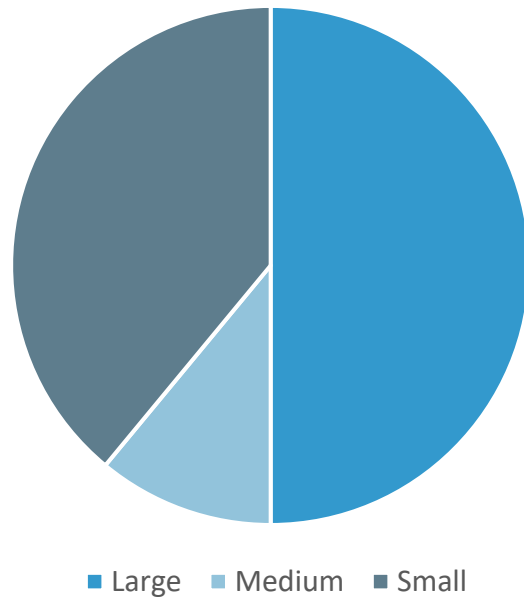


Employees have the tools and support they need to do their job from quality suppliers; fewer redundancies and “gotchas”; reinforced organizational principles and values

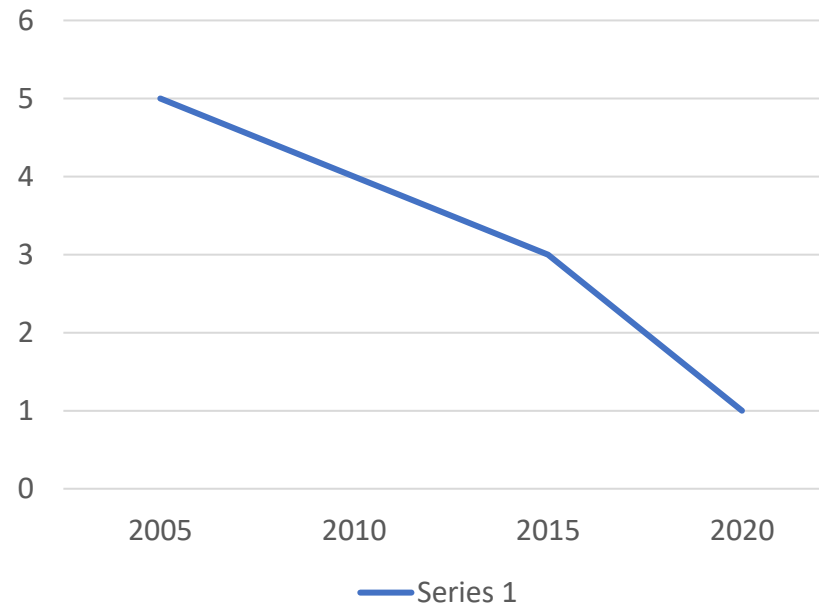


The nonprofit sector in Canada has more than enough reason to prioritize procurement as a strategic initiative going forward.

Operating Expenses



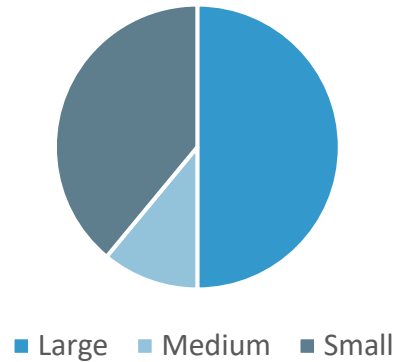
Donations in Canada



**Broader Public Sector
Procurement Directive**

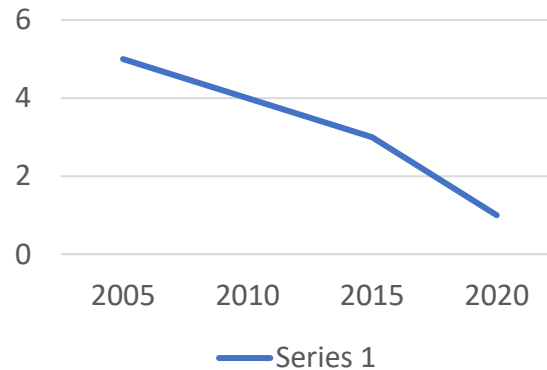
The nonprofit sector in Canada has **more than enough reason to prioritize procurement** as a strategic initiative going forward.

Operating Expenses



Nonprofit sector spending is large component of Canadian economy; aggregated operating budgets is significant

Donations in Canada



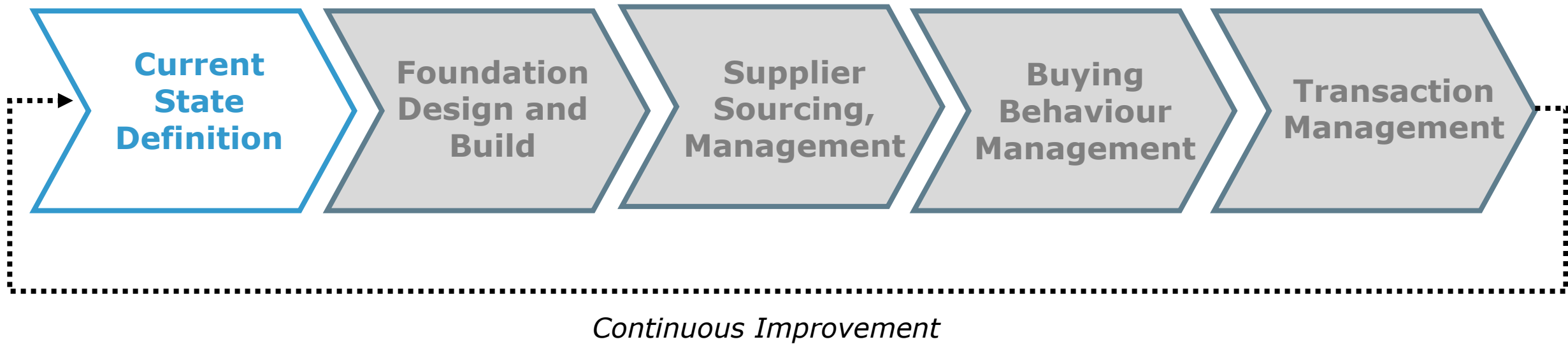
Downward-trending average donations from individual Canadian citizens means funding challenges; potential for mergers



**Broader Public Sector
Procurement Directive**

Increased attention, focus given to financial and operational performance of charitable and nonprofit organizations by government and other key stakeholder groups

The evolution of an organization's procurement practices begins with a **review of current policies, processes and performance data.**



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RTPS can help your nonprofit organization determine **what is needed** and **how to get it** so that **value-for-money** is always strategically maximized.





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Current State Analysis

Understand how your organization spends money, reveal hidden inefficiencies



Process Improvement and Governance

Identify opportunities and implement changes that have continual benefits





ROUNDTABLE

The go-to procurement partner of Canada's nonprofit sector

rtps.ca